

**Exam. Code : 110705**

**Subject Code : 2963**

**Bachelor of Vocation (Financial Market Management)**

**5<sup>th</sup> Semester**

**PAPER :BVC-503 ORGANIZATIONAL BEHAVIOUR**

Time Allowed—3 Hours] [Maximum Marks—50

**SECTION—A**

1. Attempt/explain any **ten** out of following sub questions/terms ; each carries **1** mark.

- (a) Job satisfaction
- (b) Emotional intelligence
- (c) Leader Vs. Manager
- (d) Values
- (e) Learning curve
- (f) Machiavellianism
- (g) Life positions
- (h) Informal groups
- (i) Intra self
- (j) Inter-Personal Conflict
- (k) Virtual Teams
- (l) Halo effect.

### SECTION—B

**Note. :—**Attempt any **two** questions carrying **10** marks each.

2. Explain the determinants of personality. Also discuss in brief different types of personality identified by Myers-Briggs Type Indicator.
3. Discuss in detail the concept and dimensions of emotional intelligence.
4. Explain in detail the various theories of attitude formation.
5. Explain the nature of Perception. What are the various implications of Perception for management ?

### SECTION—C

**Note. :—**Attempt any **two** questions carrying **10** marks each.

6. Define Transactional analysis. How does it help in improving Inter-Personal Relationship ?
7. Discuss various sources of work stress. How do we deal with stress in the work place ? Explain in detail.
8. Explain the concept of organisational culture. How culture is created and sustained in the organization ?
9. Explain in detail how group dynamics are different from Team dynamics.